Economic overview and forecast for

2025 Q1

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I. General Economic Overview, Industry Overview and Company Outlook

Historical Economic Data 2020 - 2024 and Forecasts 2025 - 2034

						Consensus Forecasts					
	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030-2034
Real GDP*	-2.2	6.1	2.5	2.9	2.8	2.0	2.0	1.9	1.9	1.9	1.8
Industrial production*	-7.1	4.4	3.4	0.2	-0.3	1.0	1.5	2.1	2.0	1.9	1.9
Consumer spending*	-2.5	8.8	3.0	2.5	2.8	2.5	2.0	2.0	2.0	2.0	1.9
Real disposable personal income*	6.3	3.5	-5.6	5.1	2.7	2.1	2.5	2.3	2.1	2.1	2.0
Business investment*	-4.6	6.0	7.0	6.0	3.6	1.9	2.8	3.2	3.0	2.9	2.9
Nominal pretax corp. profits*	-2.4	27.6	7.8	6.9	7.9	1.9	3.9	3.0	3.4	3.6	3.6
Total government spending*	3.4	-0.3	-1.1	3.9	3.4	1.8	0.6	N/A	N/A	N/A	N/A
Consumer Price Index*	1.2	4.7	8.0	4.1	3.0	2.9	2.6	2.2	2.2	2.2	2.2
Core PCE*	1.3	3.6	5.4	4.1	2.8	2.7	2.4	N/A	N/A	N/A	N/A
3-month Treasury bill rate	0.1	0.1	4.3	5.3	4.2	3.9	3.4	3.0	2.9	3.0	3.0
10-year Treasury bond yield	0.9	1.6	3.9	3.9	4.6	4.3	4.1	3.6	3.6	3.7	3.7
Unemployment rate	8.1	5.4	3.6	3.6	4.0	4.2	4.3	N/A	N/A	N/A	N/A
Housing starts (millions)	1.4	1.6	1.6	1.4	1.4	1.4	1.4	N/A	N/A	N/A	N/A

Source of historical data: U.S. Department of Commerce, U.S. Department of Labor, U.S. Census Bureau and The Federal Reserve Board. Source of forecasts: Consensus Forecasts - USA, March 2025.

Summary of General Economic Overview – United States¹

Overall, the U.S. economy sent softening signals in the 1st quarter of 2025, with GDP decreasing, the outlook for inflation increasing, and unemployment inching up. However, while the economy contracted in the 1st quarter, the negative GDP growth was primarily attributed to rising imports (which have a negative impact on GDP) as consumers pulled the demand for imported goods forward amid concerns about increasing prices following higher tariffs. Although GDP growth lost momentum, the short-term inflation outlook increased, leading the Federal Reserve Board to leave the interest rate unchanged and take a cautious stance on future interest rate cuts.

Domestic production growth was negative in the quarter. An increase in imports and a decrease in government spending were a drag on the GDP, partially offset by solid consumer spending and private investments.

Inflation was slightly higher than expected despite lower fuel prices compared to the previous quarter. Trade wars and concerns about softening U.S. and global economies led to lower crude oil prices. In response, the Federal Reserve left the target interest rate unchanged and signaled that future cuts would depend on the economic data.

A frequent bright spot for the economy in recent years, the job market sent mixed signals in the 1st quarter of 2025, with unemployment inching up, labor force participation unchanged, and uneven nonfarm employment growth. Still, the labor market remains well within the bounds of full employment.

Capital markets posted sharp losses in the 1st quarter, fueled by economic uncertainty, a rising inflationary outlook, expectations of higher imports tariffs, and the Fed's cautionary approach to interest rate cuts. The techheavy NASDAQ indexes underperformed the broader S&P 500 and Dow Jones Industrial indexes.

Housing market data remained mixed, with some encouraging signs of possible recovery. As sales continued to be constrained by elevated interest rates, unsold housing inventory increased compared to the previous year. Prices in most major cities continued to rise year-over-year.

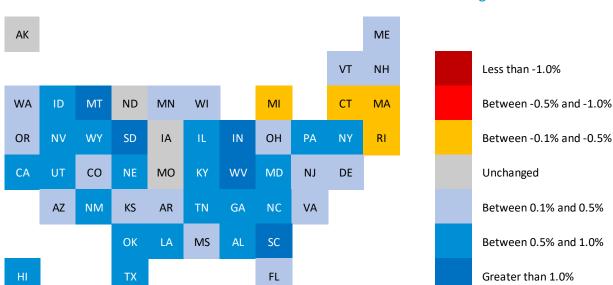
FOMC members' short-term domestic production outlook was revised slightly downward. Unemployment expectations and inflation projections were revised slightly upward, while forecasts of longer-term economic performance were minimally changed.

HONKAMP, P.C.

¹ Economic Outlook Update[™] Q1 2025 published by TagniFi, LLC, © 2025.

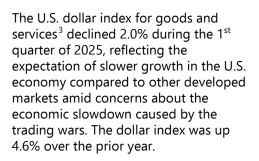


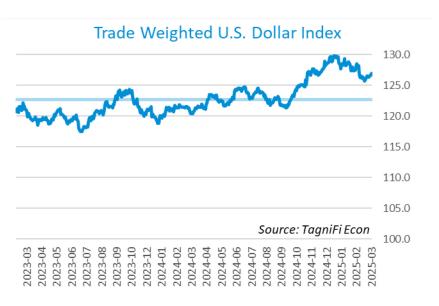
A multifactor indicator of economic strength, the Philadelphia Fed's coincident index² of economic activity in the U.S. rose 0.2% in March 2025 and 0.6% during the 1st quarter. For the quarter, the index increased in forty-two states, decreased in four, and remained unchanged in four. Coincident indexes reflect unemployment, payroll employment, manufacturing hours, and wages and salaries.



March 2025 State Coincident Indexes: 3-Month Change

Source: TagniFi Econ





² Federal Reserve Bank of Philadelphia, Coincident Economic Activity Index for the United States [USPHCI], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/USPHCI, May 2, 2025.

³ Board of Governors of the Federal Reserve System (US), Trade Weighted U.S. Dollar Index: Broad, Goods and Services [DTWEXBGS], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/DTWEXBGS, May 2, 2025.

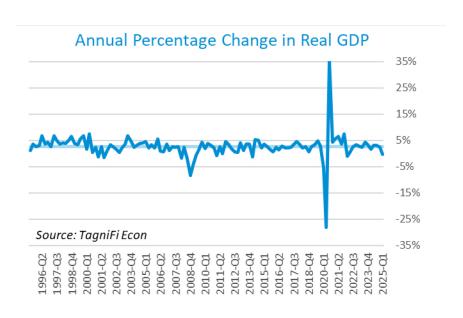


Economic Highlights

- The Philadelphia Fed's coincident index of economic activity in the U.S. rose 0.2% in March 2025 and 0.6% during the 1st quarter.
- The U.S. dollar index declined 2.0% during the 1st quarter of 2025 and was up 4.6% from the prior year.
- Real GDP contracted at an annualized rate of 0.3% during the 1st quarter of 2025.
- The effective federal funds rate declined to 4.33% in the 1st guarter.
- The 1-year and 2-year annual treasury yields ended the 1st quarter at 4.03% and 3.89%, respectively. The benchmark 10-year treasury yielded 4.23% at the end of the quarter, while the 30-year treasury yielded 4.59%.
- The unemployment rate ended the 1st quarter at 4.2%, slightly up from the prior quarter. Nonfarm payrolls grew by 0.4 million jobs in the 1st guarter.
- The Consumer Price Index for all items rose 2.4% for the year ended March 2025. Excluding volatile energy prices, the annual increase was 2.8%.
- Crude oil prices ended the 1st quarter at \$71.87 per barrel, down 0.8% from the prior quarter and down 14% year-over-year.
- New home starts decreased 13.2% during the 1st quarter to 1.3 million in March. Total new home starts were up 1.9% year-over-year.
- The NASDAQ Composite declined 10.4% during the 1st quarter. The S&P 500 dropped 4.6%, and the Dow Jones Industrial Average reported a more moderate loss of 1.3%, while the Dow Jones Transportation and Composite Averages were down 7.2% and 2.0%, respectively, during the quarter. The Dow Jones Utility Average was up 4.2% during the quarter.

Business Activity

Real gross domestic product (GDP)⁴ declined at an annualized rate of 0.3% during the 1st quarter of 2025, the first contraction since Q1 2022. Q1 2025 GDP was slightly lower than expected and down from 2.4% growth in the 4th guarter of 2024. GDP grew 2.1% year over year. The decline in the 1st guarter GDP reflects surging imports and declining government spending, partially offset by increasing investment, consumer spending, and exports. The increase in imports likely reflects the pulled-forward demand amid concerns about higher tariffs expected to take effect in Q2 2025. The negative 1st quarter GDP growth pointed to an economic slowdown or reversal of the economic expansion.

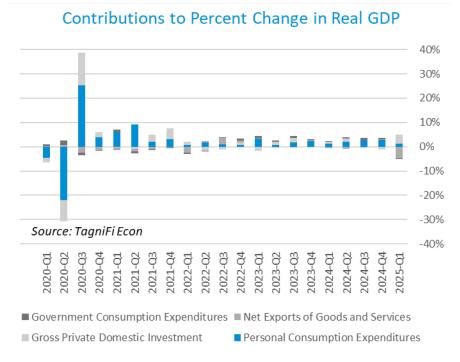


⁴ U.S. Bureau of Economic Analysis, Real Gross Domestic Product [GDPC1], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/GDPC1, May 2, 2025.



Personal consumption expenditures⁵ (PCE) had a positive 1.2% effect on real GDP in the 1st quarter. A rise in spending on services, especially health care (including hospital and outpatient services) and housing and utilities, contributed to PCE growth. While spending on nondurable goods also rose, spending on durable goods declined.

Gross domestic private investment⁶ had a positive impact on the GDP, increasing the 1st quarter real GDP estimate by 3.6%. While both the wholesale and retail sectors experienced positive changes in inventory, the retail inventory of motor vehicles and parts declined for the second consecutive quarter. The increase in nonresidential fixed investment reflected robust growth in the information processing



equipment, computers and peripheral equipment, and intellectual property categories. Residential fixed investment remained effectively unchanged in the 1st quarter.

Government expenditures⁷ declined in the 1st quarter, subtracting 0.3% from real GDP. The decline in government expenditures reflects a decrease in federal defense investment, partially offset by higher state and local employee compensation.

Net exports⁸ declined by 4.8% in the 1st quarter as imports (which have a negative impact on GDP) surged, partially offset by an increase in exports. The increase in exports was led by increase in capital and consumer goods, except automotive. The increase in imports was primarily explained by higher imports of consumer goods, except food and automotive (such as medicinal, dental, and pharmaceutical preparations, including vitamins). Imports of capital goods, except automotive (such as computers, peripherals, and parts) also increased during Q1.

Economists polled by the Livingston Survey⁹ in December 2024 projected real GDP to rise to an annual rate of 2.5% in the 2nd half of 2024, moderating to an annual rate of 1.9% in the 1st and 2nd half of 2025.

⁵ U.S. Bureau of Economic Analysis, Contributions to percent change in real gross domestic product: Personal consumption expenditures [DPCERY2Q224SBEA], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/DPCERY2Q224SBEA, May 2, 2025.

⁶ U.S. Bureau of Economic Analysis, Contributions to percent change in real gross domestic product: Gross private domestic investment [A006RY2Q224SBEA], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/A006RY2Q224SBEA, May 2,

⁷ U.S. Bureau of Economic Analysis, Contributions to percent change in real gross domestic product: Government consumption expenditures and gross investment [A822RY2Q224SBEA], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/A822RY2Q224SBEA, May 2, 2025.

⁸ U.S. Bureau of Economic Analysis, Contributions to percent change in real gross domestic product: Net exports of goods and services [A019RY2Q224SBEA], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/A019RY2Q224SBEA, May 2, 2025.

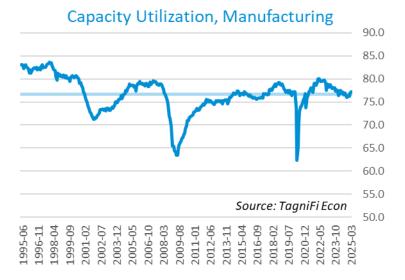
⁹ Federal Reserve Bank of Philadelphia, The Livingston Survey December 2024, [economic release], retrieved from https://www.philadelphiafed.org/surveys-and-data/real-time-data-research/livingston-survey, May 2, 2025.



The Industrial Production Index¹⁰ is an economic indicator that measures real output for all facilities located in the United States manufacturing, mining, and electric and gas utility sectors. The index stood at 103.9 at the end of the 1st quarter, up 0.75% from the 4th quarter.



The Capacity Utilization Index¹¹, which attempts to capture industrial output as a percentage of the economy's maximum production capacity, ended the 1st quarter of 2025 at 77.2%. March 2025's level was slightly above the 30year average of 76.7% for this metric and up slightly from the previous quarter.



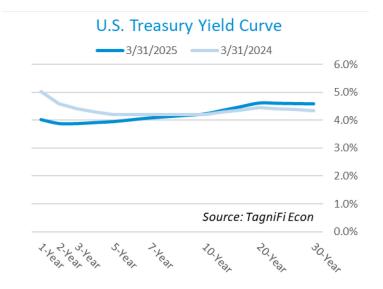
¹⁰ Board of Governors of the Federal Reserve System (US), Industrial Production Index [INDPRO], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/INDPRO, May 2, 2025.

¹¹ Board of Governors of the Federal Reserve System (US), Capacity Utilization, Manufacturing (NAICS), retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/MCUMFN, May 2, 2025.

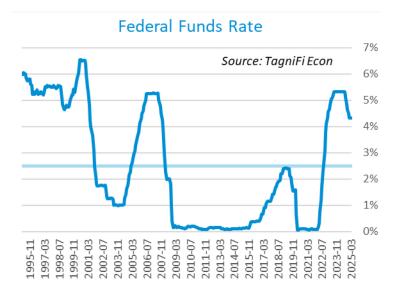


Interest Rates

Treasury yields 12 for periods of one year and up declined during the 1st quarter. The closely watched two-year yield remained below the ten-year rate for the third consecutive quarter, signaling the end of the inverted yield curve that was observable between July 2022 and the first half of 2024. The 1-year and 2-year annual treasury yields ended the 1st quarter at 4.03% and 3.89%, respectively. The benchmark 10year treasury yielded 4.23% at the end of the guarter, while the 30-year treasury yielded 4.59%.



In the 1st quarter of 2025, the Federal Reserve held the federal funds target rate 13 steady at a range of 4.25% to 4.50%, pausing the emerging trend of the interest rate cuts of the second half of 2024. Still, the Q1 2025 interest rate range reflects a moderate decline from the 23-year high of 5.25% to 5.50%. With the economy outlook softening amid economic uncertainty and the inflation outlook remaining above the Fed's optimal rate of 2%, the FOMC signaled that it may take a more cautious approach to additional rate cuts in the upcoming months compared to the second half of 2024. The effective federal funds rate declined to 4.33% in the 1st quarter.



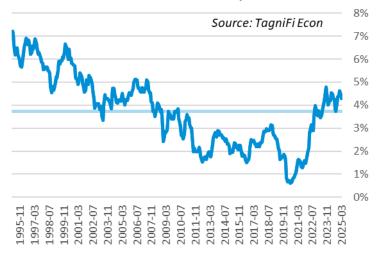
¹² Selected Interest Rates Instruments, Yields in percent per annum, retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/release/tables?rid=18&eid=289&od=2025-03-31#, May 2, 2025.

¹³ Board of Governors of the Federal Reserve System (US), Federal Funds Target Range - Upper Limit [DFEDTARU], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/DFEDTARU, May 2, 2025.

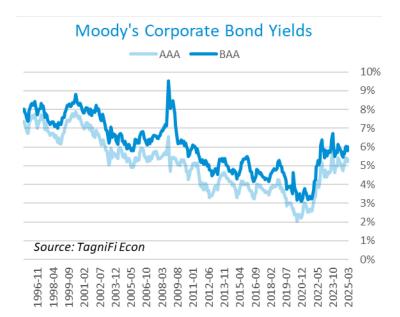


The yield on the benchmark 10-year U.S. treasury 14 ended the 1st quarter at 4.23%, down 0.35% from the previous quarter and above the average yield of 3.73% over the last 30 years.

10-Year US Treasury Yield



Moody's Baa Corporate Bond Yield Index¹⁵ ended the 1st quarter of 2025 at 5.99%, effectively unchanged from the previous quarter. Moody's less-risky Aaa¹⁶ Bond Yield Index decreased slightly by 0.1% during the quarter to 5.31%.



¹⁴ Board of Governors of the Federal Reserve System (US), 10-Year Treasury Constant Maturity Rate [DGS10], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/DGS10, May 2, 2025.

¹⁵ Moody's, Moody's Seasoned Baa Corporate Bond Yield [DBAA], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/DBAA, May 2, 2025.

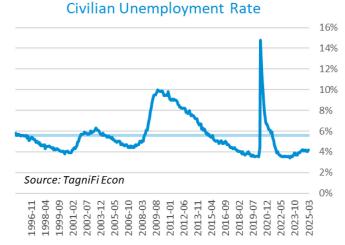
¹⁶ Moody's, Moody's Seasoned Aaa Corporate Bond Yield [DAAA], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/DAAA, May 2, 2025.



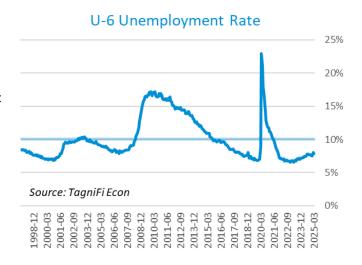
Employment

The jobs market, a bright spot in the US economy throughout the pandemic recovery, showed mixed results in the 1st quarter. The official unemployment rate 17 ended the quarter at 4.2%, slightly up from the prior quarter's unemployment rate of 4.1% but well below the 30-year historical average of 5.6% and within the 4.0% to 5.0% range accepted as an equilibrium level of "full employment." The labor force 18 increased by 2.0 million workers during the quarter, while the labor force participation rate ¹⁹ remained unchanged at 62.5% in March 2025, 0.8 percentage points below its pre-pandemic level. Economists polled by the Livingston Survey in December 2024 projected the unemployment rate to be 4.2% in December, rising slightly to 4.3% in June 2025 and remaining steady at 4.3% in December 2025.

In March 2025, nonfarm worker quits²⁰ stood at 3.3 million, up 2.5% over the month and slightly up over the year. Job openings²¹ totaled 7.2 million in March 2025, 2.2 times the number of resignations. The job openings count decreased by 3.9% from February 2025 and down more than 11% from March 2024.



The U-6 unemployment rate²² is an alternative measure of unemployment with a broader definition, including such groups as discouraged workers who are not actively searching for jobs but want full-time work and part-time workers who want full-time work. The U-6 unemployment rate has generally followed the same pattern as the official rate and stood at 7.9% in March 2025.



¹⁷ U.S. Bureau of Labor Statistics, Civilian Unemployment Rate [UNRATE], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/UNRATE, May 2, 2025.

¹⁸ U.S. Bureau of Labor Statistics, Civilian Labor Force Level [CLF16OV], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/CLF16OV, May 2, 2025.

¹⁹ U.S. Bureau of Labor Statistics, Labor Force Participation Rate [CIVPART], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/CIVPART, May 2, 2025.

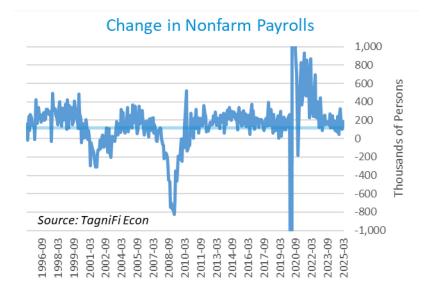
²⁰ U.S. Bureau of Labor Statistics, Quits: Total Nonfarm [JTSQUL], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/JTSQUL, May 2, 2025.

²¹ U.S. Bureau of Labor Statistics, Job Openings: Total Nonfarm [JTSJOL], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/JTSJOL, May 2, 2025.

²² U.S. Bureau of Labor Statistics Total Unemployed, Plus All Persons Marginally Attached to the Labor Force, Plus Total Employed Part Time for Economic Reasons, as a Percent of the Civilian Labor Force Plus All Persons Marginally Attached to the Labor Force (U-6) [U6RATE], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/U6RATE, May 2, 2025.



Nonfarm payrolls²³ grew by 0.4 million jobs in the 1st quarter. U.S. nonfarm payrolls in March 2025 totaled 159.3 million jobs, up 1.8 million from the prior March. March's job market growth was primarily concentrated in health care, social assistance, and retail sectors. Federal government jobs declined during the guarter, reflecting the Department of Government Efficiency (DOGE) initiatives to reduce the federal government workforce. Other industries mostly experienced little change.



Inflation

In the 1st quarter of 2025, inflation kept a more moderate pace than previous years with significant inflationary pressures. The Consumer Price Index²⁴ for all items rose 2.4% for the year ended March 2025. Since last March, notable price increases have included shelter, medical care (including medical care services), transportation services, utilities, and food. Prices for motor gasoline and fuel declined, and prices for new vehicles remained unchanged year-over-year. Excluding volatile energy prices²⁵, the annual increase was 2.8%. The average price of a gallon of gas²⁶ in the U.S. increased 2.8% during the 1st quarter of 2025 to \$3.23. March's average price was 9.8% lower than one year prior.



The Consumer Price Index decreased by 0.1% in March 2025 compared to February 2025. In the month of March 2025, energy prices (including gasoline and fuel) declined, partially offset by rising utility prices. Prices for transportation services and used cars and trucks declined during the month, while food (both away from home and at home) and medical care services prices rose.

The Federal Reserve, which had been taking aggressive action to curb inflation with a series of target interest rate hikes totaling 5.25 percentage points from March 2022 to July 2023, cut the target rate in both November and December, bringing the total rate cut to 1.00% in 2024. However, the Fed left the interest rate unchanged in the first guarter of 2025, signaling that the size of the future cuts would depend on the inflation and economic data readings.

²³ U.S. Bureau of Labor Statistics, All Employees: Total Nonfarm Payrolls [PAYEMS], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/PAYEMS, May 2, 2025.

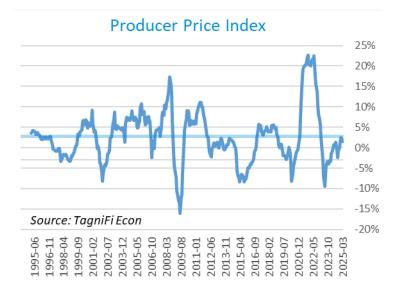
²⁴ U.S. Bureau of Labor Statistics, Consumer Price Index for All Urban Consumers: All Items [CPIAUCSL], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/CPIAUCSL, May 2, 2025.

²⁵ U.S. Bureau of Labor Statistics, Consumer Price Index for All Urban Consumers: All Items Less Energy in U.S. City Average [CPILEGSL], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/CPILEGSL, May 2, 2025.

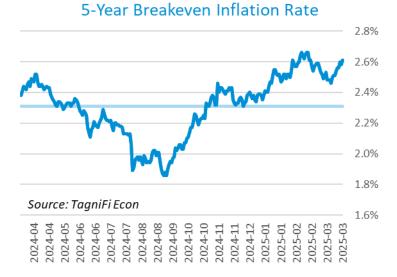
²⁶ U.S. Bureau of Labor Statistics, Average Price: Gasoline, Unleaded Regular (Cost per Gallon/3.785 Liters) in U.S. City Average [APU000074714], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/APU000074714, May 2, 2025.



Wholesale inflation has been quicker to regulate than consumer inflation. The Producer Price Index²⁷ increased 2.1% in the 1st guarter and 1.5% since March 2024. The average annual increase over the last 30 years was 2.7%.



The 5-year breakeven inflation rate²⁸, an indicator of the market's inflation expectations for the period, increased to 2.6% at the end of the 1st quarter of 2025 from 2.4% at the end of the 4th quarter of 2024.

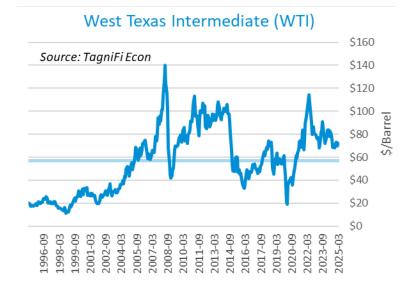


²⁷ U.S. Bureau of Labor Statistics, Producer Price Index for All Commodities [PPIACO], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/PPIACO, May 2, 2025.

²⁸ Federal Reserve Bank of St. Louis, 5-Year Breakeven Inflation Rate [T5YIE], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/T5YIE, May 2, 2025.



U.S. crude oil²⁹ prices decreased slightly in the 1st quarter, settling at \$71.87 per barrel at the end of the volatile quarter amid trade wars and concerns about softening U.S. and global economies. Crude prices ended the 1st quarter down 0.8% from the prior quarter and down 14% year-overyear.



Housing

The inventory of unsold homes increased by 8.1% in March compared to the previous month and increased by 19.8% from March 2024. The median existing home sales price was up 2.7% compared to last year. The median sales price increased year-over-year in all four US regions.³⁰ New home starts³¹ declined 13.2% during the 1st quarter to 1.3 million in March, reflecting a decrease in both multifamily and single family home starts during the 1st quarter. Total new home starts were up 1.9% year-over-year and remained on par with their 30-year average of 1.3 million.



²⁹ U.S. Energy Information Administration, Crude Oil Prices: West Texas Intermediate (WTI) - Cushing, Oklahoma [DCOILWTICO], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/DCOILWTICO, May 2, 2025

³⁰ National Association of Realtors (NAR): Existing-Home Sales Receded 5.9% in March, retrieved from NAR https://www.nar.realtor/newsroom/existing-home-sales-receded-5-9-in-march, May 2, 2025.

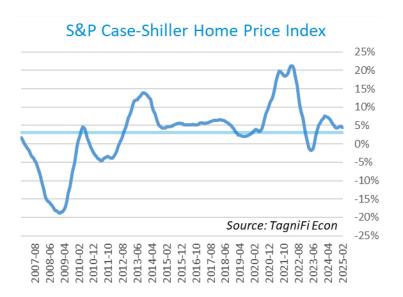
³¹ U.S. Bureau of the Census, Housing Starts: Total: New Privately Owned Housing Units Started [HOUST], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/HOUST, May 2, 2025.



The cost of financing for would-be homebuyers decreased during the 1st quarter, with the 30-year fixed-rate mortgage³² down 0.2 percentage points to an average of 6.65% at the end of March 2025. The average rate was 1.1% lower than its peak of 7.79% in late October 2023.



The S&P Case-Shiller Home Price Index (20city)³³ for February 2025 was 1.3% higher compared to November 2024 and 4.5% higher since February 2024. While 19 of the 20 cities recorded a year-over-year increase, the Tampa index fell 1.46% year-over-year. New York, Chicago, and Cleveland reported the highest annual gains of 7.7%, 7.0%, and 6.6%, respectively. According to S&P Dow Jones Indices (S&P DJI), while buyers demand is still subdued due to high interest rates and low affordability, the February 2025 readings suggest a slow, sustainable pace of growth. 34



³² Freddie Mac, 30-Year Fixed Rate Mortgage Average in the United States [MORTGAGE30US], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/MORTGAGE30US, May 2, 2025.

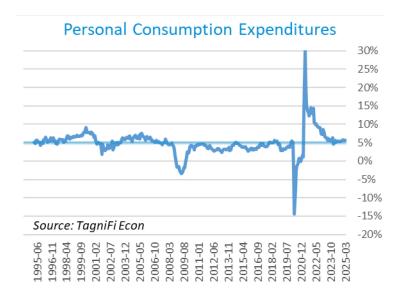
³³ S&P Dow Jones Indices LLC, S&P/Case-Shiller 20-City Composite Home Price Index [SPCS20RSA], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/SPCS20RSA, May 2, 2025.

³⁴ S&P Global, S&P CORELOGIC CASE-SHILLER INDEX RECORDS 3.9% ANNUAL GAIN IN FEBRUAEY 2025, retrieved from S&P Global: https://press.spglobal.com/2025-04-29-S-P-CORELOGIC-CASE-SHILLER-INDEX-RECORDS-3-9-ANNUAL-GAIN-IN-FEBRUARY-2025#;~:text=NEW%20YORK%2C%20April%2029%2C%202025.previous%20reading%20in%20January%202025, May 2, 2025.

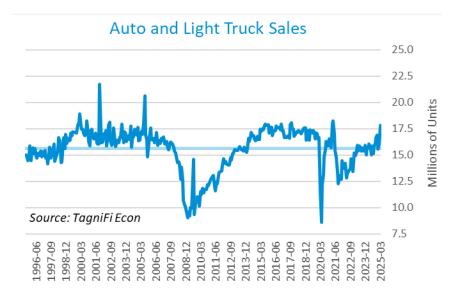


Consumer Spending

Personal Consumption Expenditures (PCE)³⁵ rose 1.2% in the 1st quarter to \$20.7 trillion and 5.6% over the same quarter last year. Spending increased in March for services such as healthcare services, financial services and insurance, and housing and utilities.³⁶ Goods spending also increased, especially for motor vehicles and parts, partially offset by a decline in gasoline and other energy goods spending.



Auto manufacturers reported autos and light trucks sold 37 at an annual rate of 17.8 million in March 2025, up 5.7% from December 2024. New vehicle prices³⁸ increased 0.3% during the 1st quarter, remaining near their record high. Used car prices³⁹ increased 2.4% from December 2024 to March 2025.



³⁵ U.S. Bureau of Economic Analysis, Personal Consumption Expenditures [PCE], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/PCE, May 2, 2025.

³⁶ U.S. Bureau of Economic Analysis, Personal Income and Outlays, March 2025; https://www.bea.gov/news/2025/personal-income-andoutlays-march-2025, May 2, 2025.

³⁷ U.S. Bureau of Economic Analysis, Light Weight Vehicle Sales: Autos and Light Trucks [ALTSALES], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/ALTSALES, May 2, 2025.

³⁸ U.S. Bureau of Labor Statistics, Consumer Price Index for All Urban Consumers: New Vehicles in U.S. City Average [CUUR0000SETA01], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/CUUR0000SETA01, May 2, 2025.

³⁹ U.S. Bureau of Labor Statistics, Consumer Price Index for All Urban Consumers: Used Cars and Trucks in U.S. City Average [CUSR0000SETA02], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/CUSR0000SETA02, May 2, 2025.

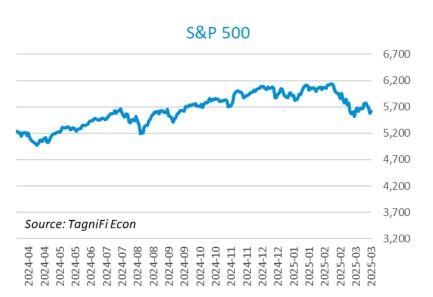


The University of Michigan's consumer sentiment index⁴⁰ stood at 57.0 in March 2025, a steep decline from 74.0 in December 2024 and the lowest reading since July 2022. The index bottomed at its all-time low of 50.0 in June 2022. The economic uncertainty amid trade wars and inflation concerns related to higher tariffs likely weighed on consumer sentiment and contributed to a sharp downturn in the sentiment index. The index was down 23% year-over-year and well below its 30-year average of 85.5.



Capital Markets

The table below shows major U.S. equity indices' quarterly, year-todate, and 12-month performance. The stock market ended the quarter on a sharply negative note, with economic uncertainty caused by trade wars, tariffs, and inflation concerns among the primary factors contributing to market pessimism. Weakening economic data and the Fed's more careful approach to future interest rate cuts are also likely weighed on the market sentiment.



⁴⁰ University of Michigan, University of Michigan: Consumer Sentiment [UMCSENT], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/UMCSENT, May 2, 2025.



The first quarter market losses were broad-based, with most ma jor indexes experiencing a sharp decline compared to the 4th guarter of 2024. During the guarter, the tech-heavy NASDAQ Composite and NASDAQ 100 dropped 10.4% and 8.3%, respectively. The broader S&P 500 lost 4.6%, while the Dow Jones Industrial Average lost a more moderate 1.3%. Other blue-chip-focused Dow Jones averages—Transportation and Composite—were down 7.2% and 2.0%, respectively, during the 1st quarter. Dow Jones Utility, the notable exception among the major indexes, rose 4.2% during the quarter. Generally, while the utility sector is not recession-proof, it is more resilient during the economic downturn than a more volatile tech sector.

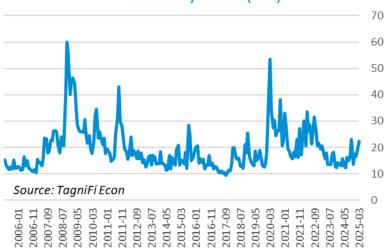
	Closing	% Change		
Equity Index	Value	Quarter	YTD	12-Mo.
S&P 500	5,611.85	-4.6%	-4.6%	6.8%
Dow Jones Industrial Average	42,001.76	-1.3%	-1.3%	5.5%
Dow Jones Composite Average	13,127.02	-2.0%	-2.0%	3.1%
Dow Jones Transportation Average	14,746.16	-7.2%	-7.2%	-9.0%
Dow Jones Utility Average	1,024.05	4.2%	4.2%	16.1%
NASDAQ Composite	17,299.29	-10.4%	-10.4%	5.6%
NASDAQ 100	19,278.45	-8.3%	-8.3%	5.6%

The corporate bond indexes gained during the 1st quarter, with the ICE BofA US Corporate Index⁴¹ gaining 2.4% and the ICE BofA US High Yield Index⁴² adding 0.9%.

		Closing	% Change		
Boı	nd Index	Value	Quarter	YTD	12-Mo.
ICE	BofA US Corporate Bond Index	3,406.89	2.4%	2.4%	5.3%
ICE	BofA US High Yield Bond Index	1,736.99	0.9%	0.9%	7.6%

As measured by the VIX ⁴³, stock market volatility ended the 1st quarter of 2025 at 22.3, up 28.4% over the prior quarter and up 71% year-overyear. The VIX Index climbed steadily since the second half of February before reaching its peak of 27.9 in mid-March and receding to 22.3 at the end of the quarter.

Volatility Index (VIX)



⁴¹ Ice Data Indices, LLC, ICE BofA US Corporate Index Total Return Index Value [BAMLCC0A0CMTRIV], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/BAMLCC0A0CMTRIV, May 2, 2025.

⁴² Ice Data Indices, LLC, ICE BofA US High Yield Index Total Return Index Value [BAMLHYH0A0HYM2TRIV], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/BAMLHYH0A0HYM2TRIV, May 2, 2025.

⁴³ Chicago Board Options Exchange, CBOE Volatility Index: VIX [VIXCLS], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/VIXCLS, May 2, 2025.



Outlook

The FOMC left the interest rate unchanged in the 1st quarter while signaling a more cautious, data-driven approach to future interest rate cuts. The Fed revised their near-term PCE inflation and unemployment projections slightly upward. The median projection for real GDP was revised slightly downward. Minimal adjustments were made to longer-term projections for any of the three indicators.

The FOMC revised their projections for Personal Consumption Expenditures (PCE) inflation⁴⁴ to 2.75% in 2025. The updated 2026 and 2027 projections stood at 2.20% and 2.05%, respectively. Real GDP⁴⁵ projections stood at 1.70% for 2025 and 1.75% and 1.80% for 2026 and 2027, respectively. The forecast unemployment rate 46 stood at 4.35% for 2025 and 2026 and 4.25% for 2027. The Board updated projections of future target rates⁴⁷ to stand at 4.15% in 2025 and 3.5% and 3.25% in 2026 and 2027, respectively. The committee emphasized its long-term goal of maximal employment and 2% inflation but cautioned that future cuts are contingent on the economic data.

FOMC Summary of Economic Projections							
Year	Real GDP	PCE	Unemployment	Fed Funds			
2025	1.70%	2.75%	4.35%	4.15%			
2026	1.75%	2.20%	4.35%	3.50%			
2027	1.80%	2.05%	4.25%	3.25%			
2028	1.80%	2.05%	4.25%	3.25%			

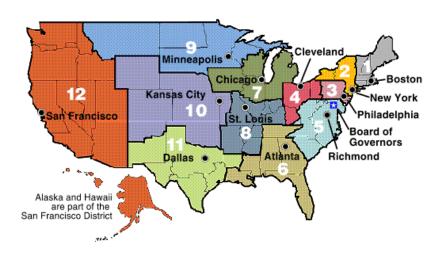
⁴⁴ Federal Reserve Bank of St. Louis, FOMC Summary of Economic Projections for the Personal Consumption Expenditures Inflation Rate, Central Tendency, Midpoint [PCECTPICTM], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/PCECTPICTM, May 2, 2025.

⁴⁵ Federal Reserve Bank of St. Louis, FOMC Summary of Economic Projections for the Growth Rate of Real Gross Domestic Product [GDPC1CTM], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/GDPC1CTM, May 2, 2025. 46 Federal Reserve Bank of St. Louis, FOMC Summary of Economic Projections for the Civilian Unemployment Rate, Central Tendency, Midpoint [UNRATECTM], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/UNRATECTM, May 2, 2025. ⁴⁷ U.S. Federal Open Market Committee and Federal Reserve Bank of St. Louis, FOMC Summary of Economic Projections for the Fed Funds Rate, Range, Midpoint [FEDTARCTM], retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/FEDTARCTM, May 2, 2025.



Midwest Economy⁴⁸

Economic activity in the Seventh District was little changed on balance over the reporting period and contacts expected a slight decrease over the next year. Many contacts noted heightened uncertainty in their outlooks due to uncertainty over the direction of federal trade policy. Consumer spending increased modestly; employment and construction and real estate activity were up slightly; manufacturing was flat; business spending declined slightly; and nonbusiness contacts saw a slight decline in activity. Prices increased modestly, wages rose slightly, and financial conditions tightened. Prospects for 2025 farm income were unchanged.



Labor Markets

Employment increased slightly over the reporting period and contacts expected a similar pace of growth over the next 12 months. Contacts largely reported either stable or easing hiring conditions, though a few, primarily in manufacturing, continued to have difficulty hiring. Several contacts across a variety of industries said they were fully staffed or hiring only for replacement, with only a few expecting to increase staffing over the next year. Wages and benefits costs were up slightly overall. Several contacts noted that following a few years of very large gains, annual wage increases for the coming year were close to historical averages.

Prices

Prices rose modestly since the last report, though contacts expected the pace of growth to pick up over the next 12 months. Producer prices increased slightly. Nonlabor input costs rose, with reports of higher prices for raw materials and equipment. Numerous manufacturing contacts said they were facing heightened uncertainty about both input costs and selling prices, and many attributed the uncertainty to changing tariff policies. One machinery manufacturer reported that vendors were changing prices on a daily basis. Consumer prices rose modestly overall. One retail industry analyst expected the price impacts of higher tariffs to largely be felt in the second half of the year and said retailers were expecting to pass about one-third of higher tariff costs on to consumers.

Consumer Spending

Consumer spending increased modestly over the reporting period. Nonauto retail sales were up, led by spending on big-ticket items such as appliances, computers, and other electronics. Contacts attributed the growth to consumers pulling ahead spending in anticipation of higher tariffs later in the year. Leisure and hospitality spending softened overall, with restaurants posting higher sales but spending on hotels, air travel, and tourist attractions weakening. Some contacts noted that visits from Canadians were down moderately year-to-date. Light vehicle sales increased moderately, with sales accelerating near the end of March as consumers pulled ahead purchases to avoid higher tariffs. Dealers expected strong demand to continue until existing inventories run down and tariffs start to affect pricing.

Business Spending

Business spending declined slightly since last report. Capital expenditures fell slightly and expectations for spending over the coming year also declined. Multiple contacts reported hesitancy to make capital purchases due to uncertainty over the economic outlook. Demand for truck transportation was flat, though freight rates decreased slightly. Retail inventories ticked up from a high level. Inventories of new vehicles were elevated as dealers reported adding to their stocks ahead of potential tariff increases. Manufacturing inventories were comfortable overall, and reports of materials shortages remained low.

⁴⁸ Primary Source: Federal Reserve, Beige Book – April 23, 2025, "Summary of Commentary on Current Economic Conditions" Extracted wholly or largely verbatim and/or substantially paraphrased.



Construction and Real Estate

Construction and real estate activity increased slightly over the reporting period. Residential construction was flat. Residential real estate activity moved up slightly, led by greater demand for townhomes and starter homes. Prices increased slightly as well, but rents were unchanged. Nonresidential construction was up a little, though contacts expressed concern that tariff-induced price increases on items such as large appliances, glass, and windows would slow activity. Commercial real estate demand was unchanged.

Manufacturing

Manufacturing activity was flat on balance in the District. Steel orders increased slightly, with one contact reporting an increase in demand from the energy sector. Fabricated metals sales rose modestly, in part due to more orders from the defense industry. A couple of contacts in fabricated metals expressed concern that prices for nickel would spike because a large share is imported from Canada. Machinery sales declined moderately, with higher demand from the aerospace industry more than offset by lower demand from the automotive industry. Auto and heavy truck production declined slightly.

Banking and Finance

Financial conditions tightened modestly over the reporting period. Market volatility was elevated and bond and equity values fell significantly. Business loan demand increased modestly overall. However, one banking contact noted that many clients had put major decisions on pause due to uncertainty about the state of the economy and another noted that capital expenditures had slowed. One contact in M&A said activity was at a "standstill." Business loan quality and rates decreased slightly, and terms remained flat. In the consumer sector, loan demand increased slightly, and quality edged down. Consumer loan rates and terms were flat.

Agriculture

Farm income expectations for 2025 were largely unchanged, though there was greater uncertainty due to trade policy announcements. Contacts expressed concerns about potentially losing export markets but also mentioned that greater purchases of agricultural products could be a way for some countries to lower trade deficits with the US. Corn, soybean, and wheat prices decreased. Fieldwork was underway to prepare for planting, though abundant moisture slowed preparations in the eastern part of the District. Contacts expected slightly more corn acres to be planted instead of soybeans given relatively favorable price movements for corn and a perception of greater export exposure for soybeans. While input prices for farmers rose some, vendors had cut financing rates to incentivize sales, in some cases down to 0 percent. Cattle prices increased, while egg, dairy and hog prices decreased. Contacts reported that livestock operations were in better financial shape than crop operations. There were limited sales of new farm machinery.

Community Conditions

Community, nonprofit, and other nonbusiness contacts reported a slight decrease in economic activity over the reporting period, and many expressed concerns that changes in federal policies were negatively affecting small businesses and low- and moderate-income communities. State government officials reported little change in activity but increased uncertainty in the economic outlook. Local labor markets were stable overall, though there were reports of layoffs at nonprofit organizations which had been affected by federal funding cuts. Low- and moderate-income consumers continued to face elevated prices, with food pantry leaders noting the particular challenge of sourcing adequate amounts of eggs and chicken, two common sources of protein.